

3rd Quarter 2022 Financial Report Prepared by: Name: Deb Johnson Phone: 952.641.4500 djohnson@minnehahacreek.org

### **Purpose:**

Title:

Attached, please find the 3<sup>rd</sup> Quarter (Q3) Financial Report from Abdo Financial Solutions showing revenue and expenditures for January 1, 2022 through September 30, 2022.

# Summary:

### Revenue

In July the District received first half settlements from Carver and Hennepin counties totaling \$4,975,037. Second half disbursements are typically received in December.

Miscellaneous revenue, which for the most part is Permitting reimburseables, is always a matter of timing, and as of Q3 exceeds budget for the year.

The mortgage payoff category far exceeds budget with the unanticipated sale of one parcel of the 325 Blake Road property.

Loans, grants & awards received is not significantly off budget through Q3. This category's funds are largely due to carryover from 2021.

With an upward trend in interest rates, the District's interest earnings increased significantly between Q2 and Q3. Earnings through Q3 already exceed what was budgeted for the year.

The transfer in category was added for Q3 to reflect the recent board approved transfer of funds into fund 2007 – rules revisions. There is an offsetting transfer out category under the expenditures section of the planning fund report.

### Expenditures

With the YTD budget simply shown as three-quarters of its total, it is not unexpected to see a wide range of variances when comparing to actual expenditures. That said, overall expenditures are at 53.5% of budget through Q3. This time last year we were at the same level of budget to expenditures at 53.7%.

### Variances

Noteworthy positive variances (actuals under year-to-date budget) shown on the Management Planning Fund Table (page 5 of the report) include staff expenses, construction and lab analysis. These expenditures can be a matter of timing i.e. lab analysis begins late summer into fall or can be reduced overall due to dry conditions. Details regarding these items as well as others can be found on the variance report at the end of this document.

Also of note is the construction category, currently just over 6% of anticipated expenditures. Projects budgeted for 2022 include Six Mile Prairie Trail and Blake Road. Six Mile Prairie Trail was just completing construction at the end of Q3 and those expenditures will be reflected in the Q4 report. Given recent development changes at Blake Road no District construction will take place in 2022. All Blake Road budget dollars will be carried over into the 2023 budget. For this reason expenditures to budget for the construction category will be significantly less than projected for 2022.

Within specific funds, shown on the Statement of Expenditures (page 8 of the report), variances are generally tied to the timing of work, the progress of a project/program or funding sources. With limited exceptions, (exceptions being Permit Administration, Rules Revisions and SMCHB-Carp Management), expenditures do not exceed Q3 budget.

Rule Revisions category should remain within budget for the year with the recent board approval of a funds transfer to this program. Permit Administration expenditures to revenue is often a matter of timing. That said, it is likely that this program will be at or over budget for the year. This program's budget was more closely analyzed and adjusted accordingly for the 2023 budget. The SMCHB-Carp Management program wrapped up in early Q4. Expenditures should align with budget by year end.

Lastly, of note is the credit balance tied to the FEMA Flood Repair project. This is due to a reversal of the retainage accrual at the end of 2021. As the project is in the process of being closed out, expenditures and budget are expected to zero out by end of the year.

If you have more specific questions regarding the contents of the report, please contact Deb Johnson at <u>djohnson@minnehahacreek.org</u>

Supporting documents (list attachments):

2022 3<sup>rd</sup> Quarter Financial Report



# 3<sup>rd</sup> Quarter Report

# Minnehaha Creek Watershed District

Minnetonka, Minnesota

As of September 30, 2022



5201 Eden Avenue, Ste 250 Edina, MN 55436 P 952.835.9090 F 952.835.3261



October 12, 2022

# ACCOUNTANT'S COMPILATION REPORT

Board of Managers Minnehaha Creek Watershed District Minnetonka, Minnesota

We have compiled the accompanying statement of revenues and expenditures for the notes Management Planning Fund of the Minnehaha Creek Watershed District as of September 30, 2022 for the quarter then ended. We have not audited or reviewed the accompanying financial statements and, accordingly, do not express an opinion or provide any assurance about whether the financial statements are in accordance with accounting principles generally accepted in the United States of America.

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America and for designing, implementing, and maintaining internal control relevant to the preparation and fair presentation of the financial statements.

Our responsibility is to conduct the compilation in accordance with Statements on Standards for Accounting and Review Services issued by the American Institute of Certified Public Accountants. The objective of a compilation is to assist management in presenting financial information in the form of financial statements without undertaking to obtain or provide any assurance that there are no material modifications that should be made to the financial statements.

Management has elected to omit substantially all of the disclosures required by accounting principles generally accepted in the United States of America. If the omitted disclosures and the statement of cash flows were included in the financial statements, they might influence the user's conclusions about the Company's financial position, results of operations, and cash flows. Accordingly, the financial statements are not designed for those who are not informed about such matters.

Sincerely,

### **Abdo Financial Solutions**



October 12, 2022

Dear Board of Managers:

We have reconciled all bank accounts through September 30, 2022, and reviewed activity in all projects within the fund. The following is a summary of our observations. All information presented is unaudited.

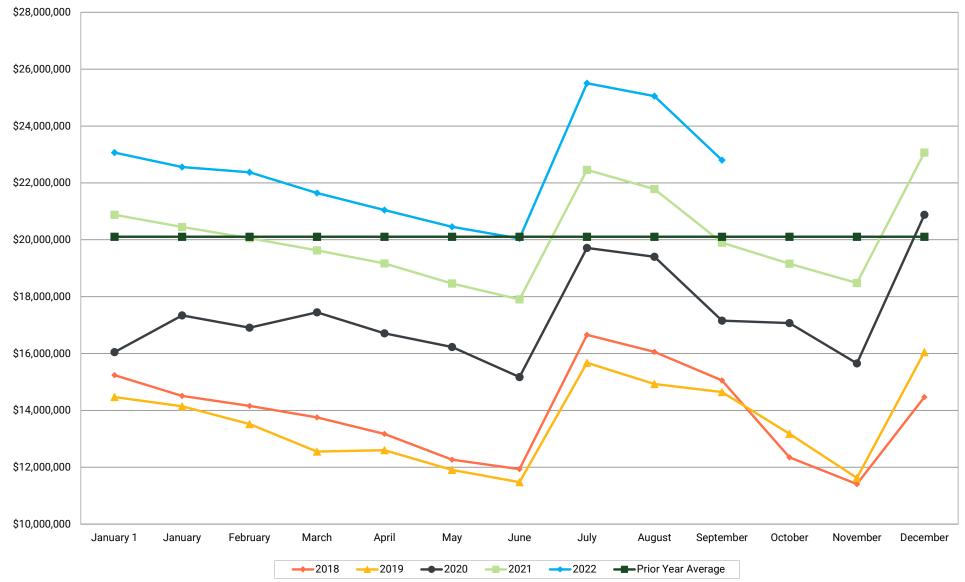
#### Cash

The District's cash balances are as follows:

								Unadjusted	
			Market Value	Deposits -	Expenditures -			Market Value	Market Value
Institution	Description	Туре	1/1/2022	Purchases	Sales	Transfers	Interest	9/30/2022	9/30/2022
Bremer Bank	General Checking - 0515	Checking	313,194.65	-	(2,204,208.90)	2,200,000.00	-	344,938.07	344,938.07
Bremer Bank	General MM - 2755	Money Market	21,278,041.42	19,254.50	(1,266.58)	(2,199,423.26)	6,477.63	21,072,582.10	21,072,582.10
			21,591,236.07	19,254.50	(2,205,475.48)	576.74	6,477.63	21,417,520.17	21,417,520.17
Desmas Deals	Sumatu Chashing (2002	Chashing	8.911.24		(50.040.00)	100.000.00	4.40	74.005.00	74.085.22
Bremer Bank	Surety Checking- 6092	Checking		-	(59,812.00)	100,000.00	4.18	74,085.22	74,085.22
Bremer Bank	Surety MM - 2788	Money Market	1,469,238.42	11,827.00		(100,576.74)	411.96	1,375,161.28	1,375,161.28
			1,478,149.66	11,827.00	(59,812.00)	(576.74)	416.14	1,449,246.50	1,449,246.50
	To	tal Cash and Investments \$	23,069,385.73 \$	31,081.50 \$	(2,265,287.48) \$	0.00 \$	6,893.77 \$	22,866,766.67 \$	22,866,766.67

Deposits in Transit Outstanding Checks Timing Difference	\$ \$	(65,465.00)
Reconciled Balance	\$	22,801,301.67

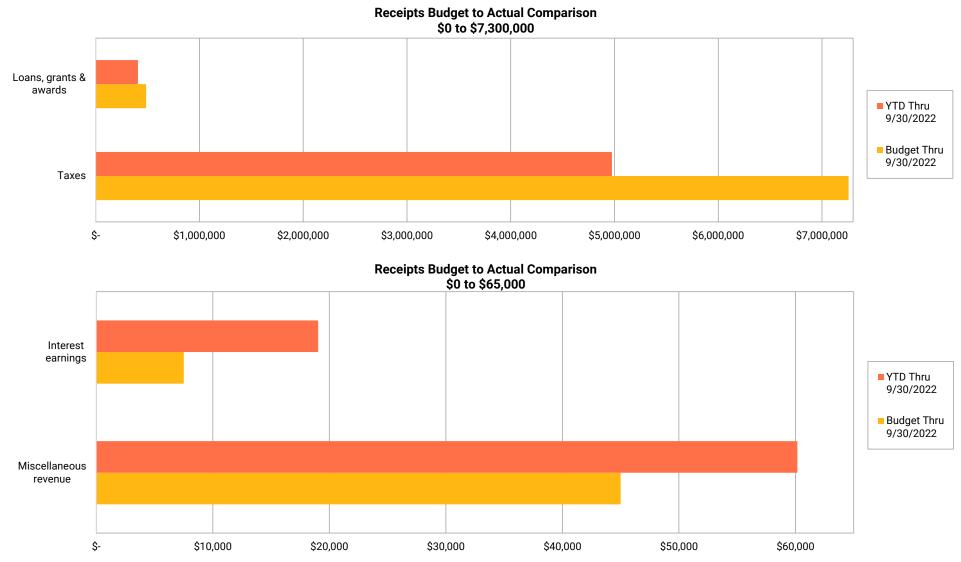




Receipts         YTD Actual         YTD Budget         YTD y30/2022         YTD Thru         Percent of YTD Budget           Taxes         \$ 9,648,237         \$ 9,675,994         \$ 7,256,996         \$ 4,975,007         68.6 %         •           Mortgage Payoff         333,990         11,220         8,415         9996,345         11,840.1         •           Loans, grants & awards         606,111         647,218         485,14         407,169         83.9         •           Interest earnings         2,221,008         41,473         31,105         41,473         133.3         •           Disbursements         2,237,00         2,722,707         \$ 2,042,030         1,646,514         80.6 %         •           Building & Operating expenses         5,532         7,000         54,750         22,114         40.4 %         •           Building & Operating expenses         3329         42,000         15,000         12,034,223         83.0 %         •           Construction         7,032         2,722,077         \$ 2,042,030         1,646,514         80.6 %         •           Building & Operating expenses         33,29         42,000         31,500         12,037         6.9 °         •           Contracted services		Management Planni	ng Fund					
Miscellaneous revenue       74,784       60,000       45,000       60,168       133,7         Mortgage Payoff       339,890       11,220       8,415       996,345       11,840.1         Lans, grants & awards       606,111       647,218       485,414       407,169       83.9       4         Interest earnings       2,261,008       41,473       31,105       41,473       133.3       133.3          \$ 12,934,232       \$ 10,445,905       \$ 7,834,429       \$ 6,499,230       83.0       %         Disbursements       \$ 12,934,232       \$ 10,445,905       \$ 7,834,429       \$ 6,499,230       83.0       %         Personnel       2,237,700       2,722,707       \$ 2,042,030       1,646,514       80.6       %         Manager expenses       47,230       47,500       35,652       26,158       73.4         Building & operating expenses       47,230       47,500       35,652       26,158       73.4         Vehicles       3,929       42,000       31,500       2,178       6.9       6         Construction       703,708       6,007,220       4,505,415       273,266       6.1       6.1         Construction       97,105       99,500       74,625<	Receipts			Budget Thru	Thru			
Disbursements           Personnel         2,237,700         2,722,707         \$ 2,042,030         1,646,514         80.6 %         ↑           Staff expenses         5,352         73,000         54,750         22,134         40.4         ↑           Manager expenses         47,230         47,500         35,625         26,158         73.4         ↑           Vehicles         98,193         160,500         120,375         68,823         57.2         ↑           Contracted services         98,193         160,500         120,375         68,823         57.2         ↑           Construction         703,708         6,007,220         4,505,415         273,266         6.1         ↑           Accounting & auditing         97,105         99,500         74,625         88,100         118.1         ↓           Engineering         1,015,720         1,473,776         1,105,332         1,024,042         92.6         →           Legal services         415,759         393,500         295,125         265,459         89.9         ↑           Insurance         74,956         81,000         60,750         67,614         111.3         ↓           Debt service         2,936,673 <t< td=""><td>Miscellaneous revenue Mortgage Payoff Loans, grants &amp; awards Interest earnings</td><td>74,784 339,890 606,111 4,202</td><td>60,000 11,220 647,218 10,000</td><td>45,000 8,415 485,414 7,500</td><td>60,168 996,345 407,169 19,038</td><td>133.7 11,840.1 83.9 253.8</td><td>↑ ↑ ↑ ↑</td><td><ol> <li>(1)</li> <li>(2)</li> <li>(3)</li> <li>(4)</li> <li>(5)</li> <li>(6)</li> </ol></td></t<>	Miscellaneous revenue Mortgage Payoff Loans, grants & awards Interest earnings	74,784 339,890 606,111 4,202	60,000 11,220 647,218 10,000	45,000 8,415 485,414 7,500	60,168 996,345 407,169 19,038	133.7 11,840.1 83.9 253.8	↑ ↑ ↑ ↑	<ol> <li>(1)</li> <li>(2)</li> <li>(3)</li> <li>(4)</li> <li>(5)</li> <li>(6)</li> </ol>
Personnel       2,237,700       2,722,707       \$ 2,042,030       1,646,514       80.6 %         Staff expenses       5,352       73,000       54,750       22,134       40.4         Manager expenses       47,230       47,500       35,625       26,158       73.4         Building & operating expense       98,193       160,500       120,375       68,823       57.2         Vehicles       3,929       42,000       31,500       2,178       6.9         Contracted services       454,644       956,680       717,510       378,871       52.8         Construction       703,708       6,007,220       4,505,415       273,266       6.1         Accounting & auditing       97,105       99,500       74,625       88,100       118.1       4         Engineering       1,015,720       1,473,776       1,105,332       1,024,042       92.6       5         Legal services       415,759       393,500       295,125       265,459       89.9       6         Insurance       74,563       81,000       60,750       67,614       111.3       4         Debt service       2,936,673       2,863,392       2,147,544       2,012,810       93.7       5      <		\$ 12,934,232	\$ 10,445,905	\$ 7,834,429	\$ 6,499,230	83.0 %	₩	
Staff expenses $5,352$ $73,000$ $54,750$ $22,134$ $40.4$ Manager expenses $47,230$ $47,500$ $35,625$ $26,158$ $73.4$ Building & operating expense $98,193$ $160,500$ $120,375$ $68,823$ $57.2$ Vehicles $3,929$ $42,000$ $31,500$ $2,178$ $6.9$ Contracted services $454,644$ $956,680$ $717,510$ $378,871$ $52.8$ Construction $703,708$ $6,007,220$ $4,505,415$ $273,266$ $6.1$ Accounting & auditing $97,105$ $99,500$ $74,625$ $88,100$ $118.1$ Engineering $1,015,720$ $1,473,776$ $1,105,332$ $1,024,042$ $92.6$ Lab analysis $41,740$ $76,100$ $57,075$ $18,629$ $32.6$ Legal services $415,759$ $393,500$ $295,125$ $265,459$ $89.9$ Insurance $74,563$ $81,000$ $60,750$ $67,614$ $111.3$ $40.4$ Debt service $2,936,673$ $2,863,392$ $2,147,544$ $2,012,810$ $93.7$ Other miscellaneous $54,126$ $159,400$ $119,550$ $59,721$ $50.0$ Dues & Subscriptions $93,068$ $117,000$ $87,750$ $105,419$ $120.1$ $40.1$	Disbursements							
If Equipment       17,878       28,000       21,000       22,677       108.0       >         Loans, grants & awards given       -       100,000       75,000       62,503       83.3       Image: constraint of the second sec	Staff expenses Manager expenses Building & operating expense Vehicles Contracted services Construction Accounting & auditing Engineering Lab analysis Legal services Insurance Debt service Other miscellaneous Dues & Subscriptions Strategic IT Plan IT Equipment Loans, grants & awards given Permit Acquisition Capital Outlay	5,352 47,230 98,193 3,929 454,644 703,708 97,105 1,015,720 41,740 415,759 74,563 2,936,673 54,126 93,068 17,878 2,144 41,060	73,000 47,500 160,500 42,000 956,680 6,007,220 99,500 1,473,776 76,100 393,500 81,000 2,863,392 159,400 117,000 15,000 28,000	54,750 35,625 120,375 31,500 717,510 4,505,415 74,625 1,105,332 57,075 295,125 60,750 2,147,544 119,550 87,750 11,250 21,000 75,000	22,134 26,158 68,823 2,178 378,871 273,266 88,100 1,024,042 18,629 265,459 67,614 2,012,810 59,721 105,419 222,677 62,503 (330) 17,176	40.4 73.4 57.2 6.9 52.8 6.1 118.1 92.6 32.6 89.9 111.3 93.7 50.0 120.1 - 108.0 83.3 -	·^^^^^	$(7) \\ (8) \\ (9) \\ (10) \\ (11) \\ (12) \\ (13) \\ (14) \\ (15) \\ (16) \\ (17) \\ (18) \\ (19) \\ (20) \\ (21) \\ (22) \\ (22) \\ (23) \\ (24) \\ (25) \\ (26) \\ (27$

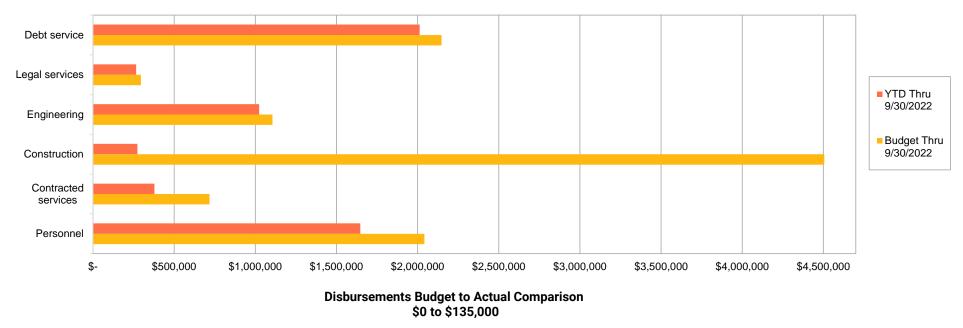
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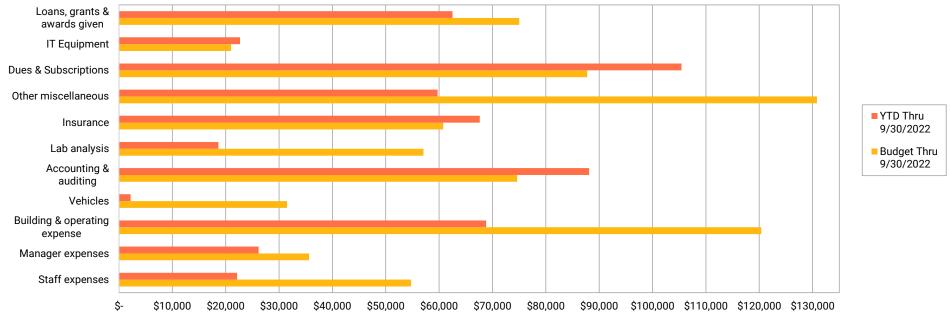
Varies more than 10% than budget positively
 Varies more than 10% than budget negatively
 Within 10% of budget



\*\*\* Typically, property taxes are received in July and December (with 70% advance in June).

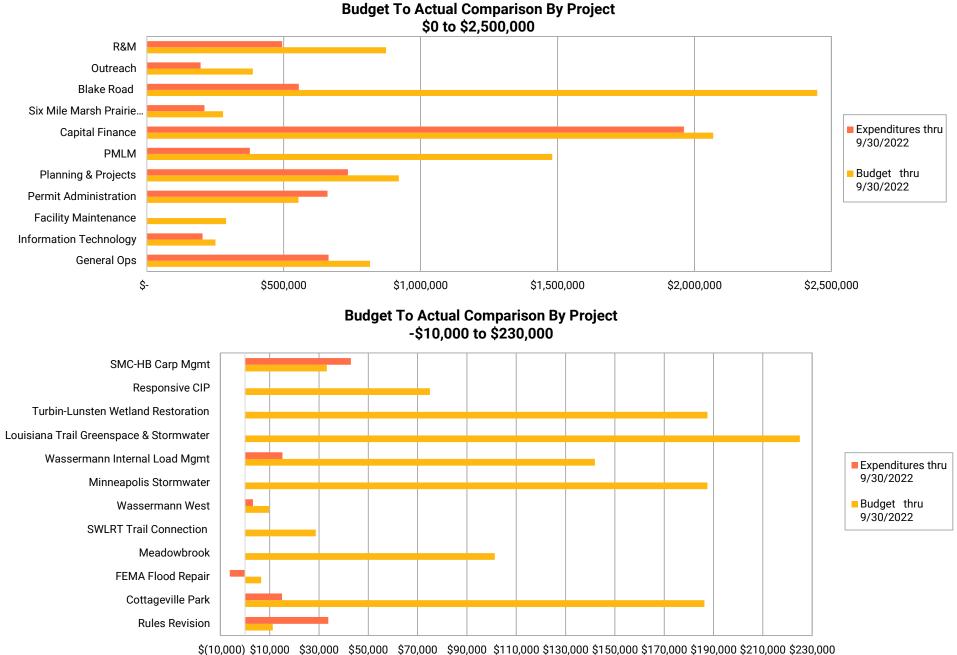
# Disbursements Budget to Actual Comparison \$0 to \$4,700,000





# Minnehaha Creek Watershed District Statement of Expenditures -Budget and Actual -For the Nine Months Ended September 30, 2022

		2021	2022	YTD Budget	YTD Expenditures		Percent Expended
Fund Name	Project #	Actual Expenditures	Annual Budget	thru 9/30/202	thru 2 9/30/2022	Variance 9/30/2022	Budget thru 9/30/2022
General Ops	1002	\$ 866,141	\$ 1,087,4				81%
Information Technology	1003	203,994	335,0	251,2	250 203,454	47,796	81%
Facility Maintenance	1005	747	386,0	0 289,	500	- 289,500	0%
Permit Administration	2001	741,954	738,6	14 553,9	983 659,958	3 (105,975)	119%
Planning & Projects	2002	1,090,007	1,226,9	37 920,2	203 734,698	3 185,505	80%
PMLM	2003	524,990	1,974,2	12 1,480,0	376,704	1,103,955	25%
Capital Finance	2004	2,833,163	2,758,4	58 2,068,8	351 1,961,719	9 107,132	95%
Rules Revision	2007	21,167	15,0	00 11,2	250 33,746	5 (22,496)	300%
Six Mile Marsh Prairie Restoration	3106	59,109	371,8	39 278,9	917 210,916	68,001	76%
Taft/Legion	3140	-	-		- 155	· · · · ·	
Blake Road	3145	510,275	3,264,5				23%
Cottageville Park	3146	5,175	248,4	00 186,3	300 15,017	7 171,283	8%
Arden Park	3147	92,614	-		-		0%
FEMA Flood Repair	3148	1,523	8,7		559 (6,195	5) 12,754	-94%
Meadowbrook	3150	-	135,0			101,270	0%
SWLRT Trail Connection	3152	-	38,2			28,688	0%
Wassermann West	3153	328,239	13,0		750 3,263		33%
Minneapolis Stormwater	3155	-	250,0			187,500	0%
Wassermann Internal Load Mgmt	3156	135,426	189,1				11%
Louisiana Trail Greenspace & Stormwater	3157	-	300,0	00 225,0	- 000	225,000	0%
Turbin-Lunsten Wetland Restoration	3158	-	250,0			187,500	0%
Responsive CIP	3500	-	100,0			75,000	0%
Outreach	4002	208,678	516,6				51%
R&M	5001	622,477	1,164,5	30 873,4			57%
SMC-HB Carp Mgmt	5007	94,911	44,2				
Transfers out		2,261,008	41,4				
Total Expenditures		\$ 10,601,598	\$ 15,457,7	48 \$ 11,593,3	311 \$ 6,203,237	7 \$ 5,390,074	54%



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10,000 330,000 330,000 310,000 320,000 3110,000 3130,000 3130,000 3170,000 3130,000 3210,000 3230,000

\* \* \* \* \*

This information is unaudited and is intended solely for the information and use of management and is not intended and should not be used by anyone other than these specified parties.

If you have any questions or wish to discuss any of the items contained in this letter or the attachments, please feel free to contact us at your convenience. We wish to thank you for the continued opportunity to be of service and for the courtesy and cooperation extended to us by your staff.

Sincerely,

**Abdo Financial Solutions** 



Addendum: Variance Explanations

1	First half property tax revenue received from Carver and Hennepin Counties in July.
2	Majority of the miscellaneous revenue is permit receivables. Variances to budget are largely based on timing – when the expense is incurred versus when reimbursement is received by the District.
3	Mortgage payoff reflects the unanticipated sale of the 325 Blake Road parcel.
4	Loans, grants and awards received is earned projections for projects including Minnehaha Greenway, Wassermann Internal Load and FEMA repair projects. This category includes carryover from 2021.
5	With the recent upward trend in interest rates earnings have now exceeded budget.
6	Transfers in reflects the recent board approved budget amendment to fund account 2007-Rules Revision.
7	Personnel is trending positively to budget due to open positions budgeted and not yet filled or filled later than anticipated.
8	Staff expenses are reporting positively for Q3. As meetings return to in-person more conferences and travel is planned for Q4.
9	Manager expenses are trending positively to the budget. This is a timing issue as to when or how often Board Mangers submit for reimbursements. Also, as board/committee meetings return to in-person expenditures in this category have increased as well.
10	Building & operating expenses are trending positively to the budget for Q3. This can be a matter of timing for facility repairs and/or replacement of items as they occur throughout the year. We anticipate an increase in expenditures in this category for Q4 with numerous HVAC repairs as well as workstation realignments.
11	Vehicle budget for 2022 includes dollars for a new vehicle purchase. Decision was made to postponed until a reduction in supply chain/inventory issues. Expenditures in this category include fuel and maintenance on existing fleet. Note: the vehicle purchased in 2021, because of delivery date, was paid in 2022 and is reflected under the capital outlay category.
12	Contracted services are trending positively to the budget due to the timing of services for a number of programs.
13	Construction expenditures will be down significantly from budget for 2022 based on the change in the Blake Road agreement. Six Mile Trail is complete and expect expenditures in Q4.
14	Accounting and auditing expenditures are over YTD budget through Q3 and anticipate this program will be over budget for the year by approximately \$10k. Budget did not adequately anticipate the accounting increase for the year.
15	Engineering expenditures are in line with YTD budget.
16	Lab analysis expenditures are trending positively to the budget. Sample testing increased late Q3 and into Q4 however dry conditions reduced the overall testing which will reduce expenditures.
17	Legal expenditures are on trend with budget as of Q3.
18	Insurance is a one-time payment made in Q2 and will end the year under budget.
19	Debt service is trending positively to the budget, however budget is shown as three quarters of the total budget whereas the expenditures are shown when a payment is made. Variance will remain until year-end and at that time will balance with the budget.
20	Other Miscellaneous expense is trending positively to the budget due to timing or deferral of services and purchases.
21	Dues and subscriptions is over budget through Q3. The budget shown is three quarters of the total budget for the year and the majority of expenditures took place in Q2. Expect to see this category within budget at year end.
22	No purchases to-date as part of the Strategic IT Plan.
23	IT Equipment expenditures are not significantly off budget through Q3.
24	Loans, grants & awards given shows a final payment to the City of Victoria for matching grant funds received by the District. Expect this to remain under budget for the year.
25	Permit acquisition category was eliminated for 2022
26	Capital outlay does not reflect a budgeted amount for 2022 however the vehicle purchased in 2021 and paid in 2022 meets capital purchase requirements therefore is reflected in this category going forward.
27	Transfers-out offsets the transfer-in category under revenue (rule revisions).