## **MEMORANDUM**



August 19, 2015

TO: MCWD BOARD OF MANAGERS

FROM: LASALLE MANAGEMENT GROUP, LTD.

RE: MIDYEAR 2015 MANAGEMENT REPORT

Please find below a summary of the financial status of the Hopkins Cold Storage facility. This report is updated monthly and includes year to date numbers.

Item	YTD Actual	YTD Budget	\$ Variance	% Variance
Income	850,504	713,237	137,267	19.25
Operating Exp. & Taxes	726,887	764,693	(37,806)	(4.94)
Net Operating Income	123,616	-51,456	175,072	(340.24)

A summary of the activity for the property is as follows:

We are currently outperforming our budget by a significant margin. Demand for cold storage appears to be steady and we are in the process of locking our tenants into leases that has a hard end date of November 30, 2017. This date was chosen to coincide with a time that we would likely be closing the building.

We had a mechanical incident in the building in April. The incident was handled very quickly and professionally by CBRE, Gartner Refrigeration, and members of the Watershed District Staff, particularly David Mandt and Telly Mamayak. All told, no one was injured during the incident, the policies put in place for this sort of event were followed, and ultimately the leak was fixed without any significant amount of ammonia released and thus the need for a public announcement was avoided. There were some costs associated with making necessary repairs, but even with those costs we continue to outperform the budget.

At the beginning of the year, we transferred approximately \$120,000 from the non-interest bearing Operating Account (owned by the WSD but controlled by CBRE) to an interest bearing account owned and controlled by the WSD. At the time, it was our intention to take advantage of the interest bearing nature of the WSD account, but to transfer back entire \$120,000 in September to pay the October property taxes. At this point, it appears highly unlikely that we will need to transfer back more than \$60,000 to the Operating Account, and it is even possible that, due to our high cash flow, no transfer will be necessary.

2001 Killebrew Drive Suite 308 Minneapolis MN 55425-1864 Telephone: 952-854-8800 Fax: 952-854-4434 Web Site: www.lasallegrp.com With the tenant leases resolving, and strong commitments from those tenants with leases not yet resolved, it seems likely that this building should continue to perform at this level for the foreseeable future.





## **MEMORANDUM**

August 11, 2015

TO: MCWD BOARD OF MANAGERS

FROM: LASALLE DEVELOPMENT GROUP, LTD.

RE: JULY 2015 MANAGEMENT REPORT

Please find below a summary of the financial status of the Hopkins Cold Storage facility. This report is updated monthly and includes year-to-date numbers.

ltem	YTD Actual	YTD Budget	\$ Variance	% Variance
Income	850,504	713,237	137,267	19.25
Operating Exp. & Taxes	726,887	764,693	(37,806)	(4.94)
Net Operating Income	123,616	-51,456	175,072	(340.24)

A summary of the monthly financial activity for the property is as follows:

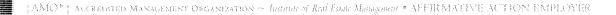
We continue to outperform our budget due to high occupancy. I anticipate this revenue continuing to perform at a high level.

We had high HVAC expenses this month due to the remaining charges related to the ammonia leak coming due. Nonetheless, we were still very close to budget for the month. I still think it is likely that we will see a large operating expense in later financials when energy is likely to become more expensive.

Rentals remain steady. We are in constant talks to rent the available "cool" space in the building. We are making certain that all leases conform to our anchor lease.

I have confirmed that there were no unusual property maintenance expenses in the month of July. There were no security or tenant issues in the month of July. All of the July income came from rents and related expenses (CAM).

2001 Killebrew Drive Suite 308 Minneapolis MN 55425-1864 Telephone: 952-854-8800 Fax: 952-854-4434 Web Site: www.lasallegrp.com



	CBRESTANDA EJG001	RD			Check Register CBRE STANDARI Blake Road Buildir				Pag Date Time	8/4/201
					07/15 Through 07/	15				
Check # Entity	Check Date Reference	Check Pd	Vendor/Alternate Address ID P.O. Number	Vendor Name Account Number	Invoice Number	Invoice Date	Due Date	Invoice Amount	Discount Amount	Checi Amoun
		07/15	CBTE01	CBRE TECHNICAL SER						
EJG001	6/20-7/3/15	bidg en <u>a</u> r	10540105410084	5560-000	TS0095902P	6/24/2015	6/24/2015	166.75	0.00	166.75
							Check Tolal:	166.75	0.00	166,75
1 <b>937</b> EJG001		07/16 5 FLS phon	<b>CW3161</b> e 952-938-0065667	CENTURYLINK 5570-000	80065-0615	6/16/2015	7/8/2015	185,64	0.00	185.64
							Check Total:	185,64	0.00	185.64
1938	7/2/2015 (	07/16	GARE06	GARTNER REFRIGERA			Unused - Continu	ad Chask		
EJG001			GARLOU	5430-000	48041	6/16/2015	7/16/2015	0,00	0.00	0.00
							Check Total:	0.00	0.00	0.00
1939	7/2/2015 (	07/16	GAREOS	GARTNER REFRIGERA						
EJG001	4/29-5/1/15	ammonia le		5430-000	48041	6/16/2015	7/16/2015	4.254.42	0.00	4,254,4;
EJG001	6/17/15 revis	ew vent des	Si	5430-000	48052	6/17/2015	7/17/2015	5,000.00	0.00	5.000.00
EJG001				5430-000	48051	6/17/2015	7/17/2015	15.404.00	0.00	15,404.0
EJG001			1	5430-000	48047	6/16/2015	7/16/2015	6,872.64	0.00	6,872,6
EJG001		•		5430-000	48082	6/23/2015	7/23/2015	133.50	0.00	133.5
EJG001	5/3/15 repl d	-		5420-000	48072	6/23/2015	7/23/2015	133.50	0.00	133.5
EJG001	4/23-4/28/15	HVAC cor	٦	5430-000	46058	6/17/2015	7/17/2015	9,512.96	0.00	9.512.9
EJG001	5/21-5/27/15	adi alarm	r.	5430-000	48055	6/17/2015	7/17/2015	133.50	0.00	133.5
EJG001	5/21-5/27/15	i repair valy	K	5430-000	48054	6/17/2015	7/17/2015	133.50	0.00	133.5
EJG001	5/21-5/27/15	water trea	t	5420-000	48053	6/17/2015	7/17/2015	267,00	0.00	267.0
EJG001	5/15/15 insta	all new purr	1	5430-000	48070	6/23/2015	7/23/2015	1,135.24	0.00	1,135.2
							Check Total:	42,980.26	0.00	42,980.20
1940	7/2/2016 0	07/16	HAMA01	HARVARD MAINTENAN	ICE INC					
EJG001	5/15 janitoria	al supplies	167964	5210-000	738541	5/31/2015	5/31/2015	434.32	0.00	434.3
							Check Total:	434.32	0.00	434.3
1941	7/9/2016 0	7/15	CBTE01	CBRE TECHNICAL SER	VICES LLC					
EJG001	Labor 07/02/	'15	10540105410084	5560-000	TS0096286P	7/2/2015	7/2/2015	1,784.25	0.00	1,784.2
							Check Total:	1,784.25	0.00	1,784.2
1942	7/9/2016 0	7/16	CENPOI	CENTERPOINTE ENER	<b>.</b>					

Database: ENTITY:	CBRESTANDARD EJG001			Check Register CBRE STANDARI Blake Road Buildin				Page: Date: Time:	2 8/4/2018 04:18 PN
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Check # Entity	Check Date Check Pd Reference	Vendor/Alternate Address ID P.O. Number	Vendor Name Account Number	Invoice Number	Invoice Date	Due Date	Invoice Amount	Discount Amount	Check Amount
EJG00	1 5/22/15-6/24/15 Gas	9234714-5	5120-000	347145-0615	6/25/2015	7/23/2015	93.68	0.00	93.66
						Check Total:	<b>9</b> 3.88	0.00	93.88
1943 7/9/2015 07/16 0 EJG001 Carried to 1944		GARE05	GARTNER REFRIGERA 5430-000	48193	6/29/2015	Unused - Continu 7/29/2015	ed Check 0.00	0.00	0.00
						Check Total:	0.00	0.00	0.00
1944 EJG00 EJG00 EJG00 EJG00 EJG00 EJG00 EJG00 EJG00 EJG00	6/12/15 HVAC Repair   6/29/15 HVAC Ribbon (   6/29/15 Adjust Temp   6/20/15 Adjust Temp   6/20/15 HVAC Ribbon (   6/20/15 HVAC Ribbon (   6/20/15 HVAC Ribbon (   6/20/15 HVAC Repair   6/5/15 HVAC Repair   6/5/15 HVAC Repair   6/5/15 HVAC Repair   6/13/15 HVAC Repair   6/11/15 Adjust Temp   7/9/2015 07/16   1 5/26/15-6/24/15 Electric	e e VD121444	GARTNER REFRIGERA 5430-000 5420-000 5430-000 5430-000 5430-000 5430-000 5430-000 5430-000 5430-000 5430-000 5430-000 5410-000 5110-000	TION AND   48225   48205   48203   48202   48201   48200   48194   48193   576940296   6069-0615	6/29/2015 6/29/2015 6/29/2015 6/29/2015 6/29/2015 6/29/2015 6/29/2015 6/29/2015 6/26/2015 6/25/2015	7/29/2015 7/29/2015 7/29/2015 7/29/2015 7/29/2015 7/29/2015 7/29/2015 7/29/2015 Check Total: 7/24/2015 7/23/2015 Check Total:	866.00 668.38 133.50 467.25 996.25 597.75 133.50 3,996.13 154.06 16.82 170.88	0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.0	866.00 668.33 133.50 133.50 467.20 996.21 597.77 133.50 3,996.13 154.00 16.82 170.88
<b>1946</b> EJG001		CIHO02	CITY OF HOPKINS 5130-000	027200-0615	6/30/2015	Unused - Continu 7/20/2015 Check Total:	e <b>d Chec</b> k 0.00 0.00	0.00 0.00	0.00 0.00
1947 EJG001 EJG001 EJG001 EJG001 EJG001 EJG001	1 5/31-6/30/15 Water/Sewer 5/7-6/8/15 Water/Sewer 5/7-6/8/15 Water/Sewer 5/7-6/8/15 Water/Sewer 5/7-6/8/15 Water/Sewer	17-015935-02 42-200275-02 17-015923-02 17-015915-02	CITY OF HOPKINS 5130-000 5130-000 5130-000 5130-000 5130-000 6130-000	027200-0615 593502-0615 027502-0615 592302-0615 591502-0615 592002-0615	6/30/2015 6/30/2015 6/30/2015 6/30/2015 6/30/2015 6/30/2015	7/20/2015 7/20/2015 7/20/2015 7/20/2015 7/20/2015 7/20/2015	8.74 1.58 3,127.78 0.16 25.92 6.39	0.00 0.00 0.00 0.00 0.00 0.00	8.74 1.58 3,127.78 0.16 25.92 6.39

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Check # Entity	Check Date Check Pd Reference	Vendor/Alternate Address ID P.O. Number	Vendor Name Account Number	Invoice Number	Invoice Date	Due Date	Invoice Amount	Discount Amount	Check Amount
						Check Total:	3,170.57	0.00	3,170.57
<b>1948</b> EJG00	7/16/2015 07/15 1 7/15 Lawn Maintenano	<b>DF2634</b> e	MAPLESCAPES LLC 5640-000	41579	7/1/2015	7/29/2015	475.23	0.00	475.23
						Check Total:	475.23	0.00	475.23
1949 EJG00	7/16/2015 07/15 1 8/15 HVAC PM Contra	GARE06	GARTNER REFRIGERA 5430-000	15386	7/6/2015	7/20/2015	12,858,00	0.00	12,858.00
						Check Total:	12,858.00	0.00	12,858.00
1950 EJG00	7/16/2015 07/15 1 7/15 claaning	HAMA01	HARVARD MAINTENAN 5210-000	742811	7/1 <b>/2</b> 015	7/1/2015	327.31	0.00	327.31
						Check Total:	327.31	0.00	327.31
1951 EJG00	7/16/2016 07/15 1 5/26-6/24/15 Electric	VD209118 51-0319325-7	XCEL ENERGY 5110-000	193257-0615	6/29/2015	7/27/2015	37,943.26	0.00	37,943.26
						Check Total:	37,943.26	0.00	37,943.26
1952 EJG00	7/16/2015 07/15 1 6/30/15 Painting	VD251283	PARAMOUNT PAINTIN 5540-000	G INC 3344	6/30/2015	6/30/2015	2,380.00	0.00	2,380.00
						Check Total:	2,380.00	0.00	2,380.00
1953 EJG00		<b>VD251723</b> S	TYCO INTEGRATED SE 5710-000	24631157	7/4/2015	8/1/2015	983.35	0.00	983.35
						Check Total:	983.35	0.00	983.35
1 <b>954</b> EJG001		<b>CV6693</b> t	METRO WATER CONDI 5420-000	TIONING INC 85744	6/29/2015	7/29/2015	1,211.30	0.00	1,211.30
						Check Total:	1,211.30	0.00	1,211.30
1955 E IGOD	7/23/2015 07/15 1 7/1/15 pest control	VD209413	PLUNKETTS PEST CON 5620-000	4236513	7/1/2015	7/1/2015	531.01	0.00	531.01

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						Check Total:	531.01	0.00	531.01
1956	7/30/2015 07/15	CBTE01	CBRE TECHNICAL SEA	RVICES LLC					
EJG00				T\$0097382P	7/16/2015	7/16/2015	2,399.84	0.00	2,399.84
						Check Total:	2,399.84	0.00	2,399.84
1957	7/30/2015 07/15	GARE05	GARTNER REFRIGERA			Unused - Contin	ued Check		
EJG00			5430-000	48354	7/16/2015	8/15/2015	0,00	0.00	0.00
						Check Total:	0.00	0.00	0.00
1958	7/30/2015 07/15	GARE05	GARTNER REFRIGERA	TION AND					
EJG00	1 6/11/15 compress	or repi	5430-000	48354	7/16/2015	8/15/2015	324.68	0.00	324.68
EJG00	1 6/23-6/30/15 chg c	dock fi	5420-000	48356	7/16/2015	8/15/2015	599.88	0,00	599.88
EJG00	1 6/24/15 leaking va	lve	5430-000	48355	7/16/2015	8/15/2015	731.25	0.00	731.25
EJG00			5430-000	48367	7/16/2015	8/15/2015	1,463.75	0.00	1,463.75
EJG00			5430-000	48365	7/16/2015	B/15/2015	467.50	0.00	467.50
EJG00			5430~000	48363	7/16/2015	B/15/2015	1,006.28	0.00	1,006.28
EJG00			5430-000	48360	7/16/2015	8/15/2015	469.50	0.00	469.50
EJG00	•		5430-000	48359	7/16/2015	8/15/2015 D/45/2015	133.50	0.00	133.50
E1G00	1 6/22-6/24/15 adj m	n tem	5430-000	48358	7/16/2015	9/15/2015	133,50	0.00	133.50
						Check Total:	5,329,84	0.00	5,329.84
AP072215	7/22/2016 07/16	CENPOI	CENTERPOINTE ENER	GY		Hand Check			
EJG00	1 5/20-6/22/15 gas		5120-000	7087-0615	6/24/2015	6/24/2015	256,02	0.00	256.02
						Check Total:	256,02	0.00	256.02
					Blake Road	Building Total:	117,677.84	0.00	117,677.84
						Grand Total:	117,677.84	0.00	117,677.84